#### **Business Research Methods:**

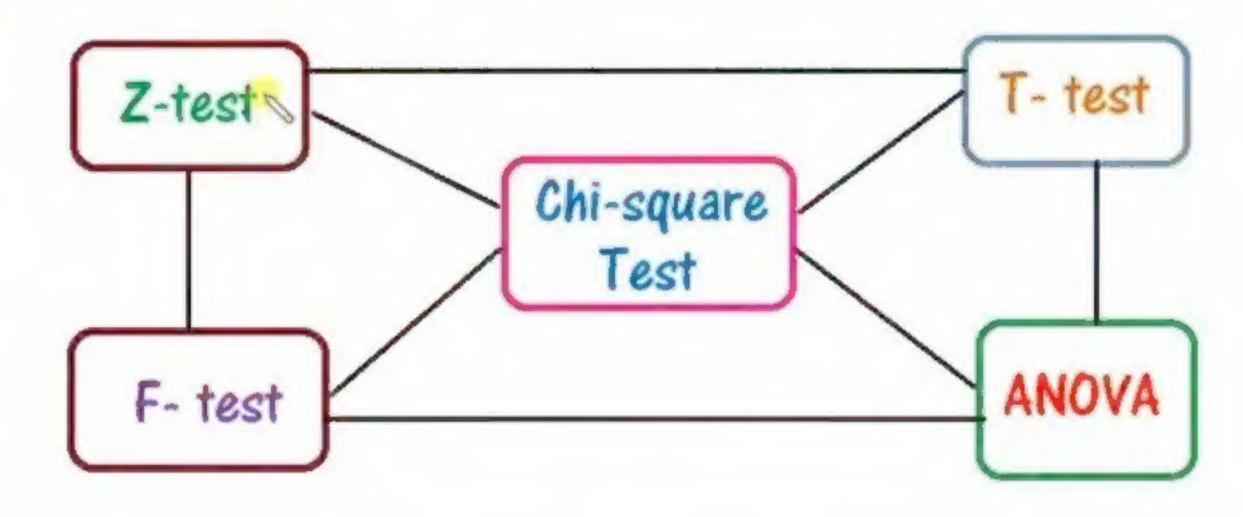
#### Non Parametric Analysis - Sign Test



By Dr. Satyabrata Dash

Professor- MBA Marketing SMIT- PGCMS, Brahmapur

### Testing of Hypothesis



## Non-parametric Test

Many of the hypothesis tests require normal distributed populations or some tests require that population variances be equal.

What if, for a given test, such requirements cannot be met?

For these cases, statisticians have developed hypothesis tests that are "distribution free." Such tests are called nonparametric tests.





#### The several Non-Parametric tests are

- Sign Test
- Wilcoxon-Signed Rank test
- Mann-Whitney Test
- Kruskal-Wallis test
- Spearman's rank correlation coefficient

etc





## Sign Test

It is the simplest of the entire non-parametric test.

As the name suggests, it is based on the signs (plus or minus) of the deviations rather than the exact magnitude of the variable values.



39





## Single Sample Sign Test

It is used to test the hypothesis concerning the median for one population.

Suppose we want to test the hypothesis that median  $(\eta)$  of a population has a specified value, say  $\eta_0$ , i.e.,

$$H_0: \eta = \eta_0$$

Vs 
$$H_1: \eta \neq \eta_0$$
 (Two-tailed)  $H_1: \eta > \eta_0$  (Right-tailed)

$$H_1: \eta < \eta_0$$
 (Left-tailed)





#### Procedure:

Let  $X_1, X_2, \ldots, X_n$  be a random sample of size n from the given population with median  $\eta = \eta_0$  (under  $H_0$ ).

Subtract,  $\eta_0$  from each  $X_i$ 's and write

- 1) Plus sign (+) if the deviation is positive.
- 2) Negative sign (-) if the deviation is Negative,
- 3) Zero (0) if the deviation is zero.





#### By the definition of Median, we have

$$P(X > Median) = P(X < Median) = \frac{1}{2}$$

Thus, under  $H_0$  ( $\eta = \eta_0$ ):, we have

$$P(X > \underline{\eta_0}) = P(X < \eta_0) = \frac{1}{2}$$

Hence, if  $H_0$  is true, then the number of + signs should be approximately equal to the - signs.





If the difference in the number of plus (+) and minus (-) signs is due to chance variations (or fluctuations of sampling), then we fails to reject the  $H_0$ .



## Notation:

#### After Discarding Zeros

$$T^+$$
 = Number of Positive Sign

$$T = \min(T^+, T^-)$$



Example: For the null hypothesis, Median  $(\eta) = 5$ , compute the values of  $T^+, T^-, T$  for the following observations:

8

9

3

5

4

-11

Solution: Null hypothesis: Median  $(\eta) = 5$ 

Subtract 5 from each observations and writing the signs as

+ +

-

\_

+

Discard Zero and get

$$T^+$$
 = Number of positive signs

$$=3$$

$$T^-$$
 = Number of negative signs

$$= 2$$

#### Thus,

$$T = \min(T^+, T^-)$$

$$= \min(3,2)$$

$$=$$
  $\frac{7}{2}$ 



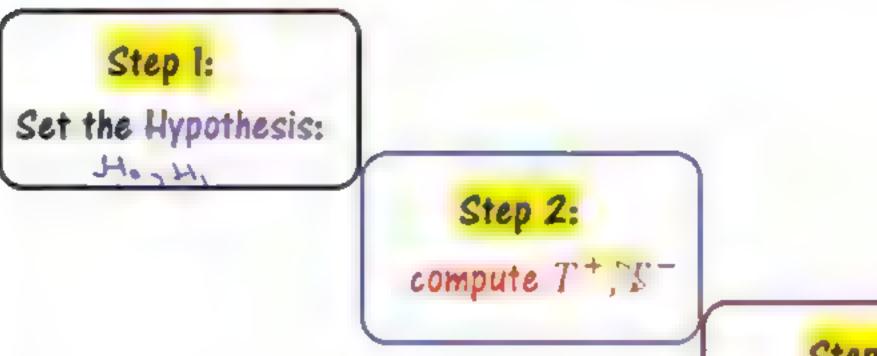
## Single Sample Sign test

(Small Samples,  $n \leq 25$ )



### Procedure:

The following steps are summarized:



Step 3:

Test statistics T

Step 4:

Critical region:



### Procedure:

#### The following steps are summarized:

#### Step 1: Set the Hypothesis:

Null Hypothesis

$$H_0: \eta = \eta_0$$

#### Alternative hypothesis

$$H_1: \eta < \eta_0$$
 (Left-tailed)

$$H_1: \eta > \eta_0$$
 (Right-tailed)

$$H_1: \eta \neq \eta_0$$
 (Two taled)

#### Step 2: compute $T^+, T^-$

Subtract  $\eta_0$  from each observations

Discard zeros and hence compute  $T^+$ ,  $T^-$  values.

#### Step 3: Test statistics:

$$T = \min (T^+, T^-)$$

#### Step 4: Critical region:

Define the critical region as  $T \leq T_c$ ,



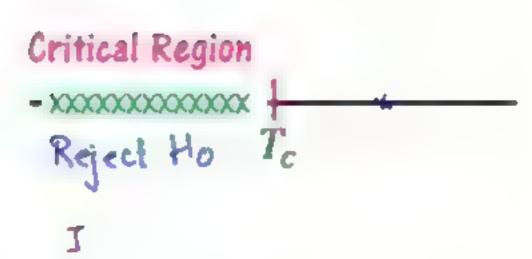
# Where $T_c$ is the critical value of T at given level of $S_c$ and $S_c$ and $S_c$ one-tailed or two-tailed.

If calculated value (obtained from Step 3)

$$T \leq T_c$$

Then REJECT IIo, otherwise,

 $H_0$  may be regarded as TRUE.





Example: Following are the responses to the question "How many hours do you study before a major Statistics test?"

Use the sign test to test the hypothesis at the 5% level of significance that the median number of hours a student studies before a test is 3. Given that the critical value of sign test for n=11 at 5% level of significance for two-tailed test is 1.

Solution: Since the sample size is small  $(n \le 25)$ .

Step 1: Null Hypothesis:

$$H_0: \eta = 3$$

Alternative Hypothesis:

$$H_1: \eta \neq 3$$
 (Two-tailed)

Step 2: Subtract 3 from each observation and writing the signs as



#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 8$ 

$$T^- =$$
 Number of negative signs  $= 3$ 

#### Step 3: Test statistics

$$T = \min(T^+, T^-)$$
$$= 3$$

#### Step 4: Critical Region

the critical value of sign test for n=11 at 5% level of significance for two-tailed test is 1.



Thus, the critical region is  $T \leq 1$ 

Since calculated value of 
$$T=3>1$$
, so we fail to REJECT  $H_0$ .

Therefore, we conclude that the median number of

an hour of study before a test is 3 hours.



Example: A teacher claims that the median time to do a particular type of Statistics problems is at most 3 minutes, but her students believe that the median time is more than 3 minutes. A random sample of 10 students completed the problem in the following times (in minutes)

2.5 2 4 4.5 4 2.5 4.5 3 3.5

Use the sign test with 5% level of significance to test the teacher's claim. Given that the critical value of sign test for n=9 at 5% level of significance for one-tailed test is 1.

Solution: The sample size is small  $(n \le 25)$ .

Step 1: Null Hypothesis:

$$H_0: \eta \leq 3$$

Alternative Hypothesis:

$$H_1: \eta > 3$$
 (Right-tailed)

Step 2: Subtract 3 from each observation and writing the signs as



#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 6$ 

$$T^- =$$
 Number of negative signs  $= 3$ 

#### Step 3: Test statistics

$$T = \min(T^+, T^-)$$
$$= 3$$

#### Step 4: Critical Region

the critical value of sign test for n=9 at 5% level of significance for two-tailed test is 1.

Thus, the critical region is  $T \leq 1$ 

Since calculated value of 
$$T=3>1$$
, so we fail to REJECT  $H_0$ .

Therefore, we conclude that the teacher claims that the

Median time is at most 3 moutes MAY be regarded as TRUE.



Example: A travel agency, which promotes a particular holiday resort, advertises that the median cost per day of a motel in the city is \$50. A cautions traveller selects a random sample of 8 motels in that city and records the cost (in dollar) per day as follows:

52

50

53

52

48

47

Use the sign test, at 5% level of significance to test the travel agency's claim. Given that the critical value for n=7 at given level for two-tailed test is 0.

Solution: We use Small Sample Sign test as the sample size is small ( $n \le 25$ ).

Step 1: Null Hypothesis:

$$H_0: \eta = 50$$

Alternative Hypothesis:

$$H_1: \eta \neq 50$$
 (Two-tailed)

Step 2: Subtract 50 from each observation and writing the signs as

$$+++-0++- T^{\dagger}=4; T=3$$



#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 4$ 

$$T^- =$$
 Number of negative signs  $= 3$ 

#### Step 3: Test statistics

$$T = \min(T^+, T^-)$$
$$= 3$$

#### Step 4: Critical Region

the critical value of sign test for n=7 at

5% level of significance for two-tailed test is ()

#### Critical Region



Thus, the critical region is  $T \leq 0$ 

Since calculated value of T=3>0, so we fail to REJECT  $H_0$ .

Therefore, we conclude that the median cost per day of

a city motel MAY not be different from \$50.





# Single Sample Sign test

(Large Samples, n > 25)



Under 
$$H_0: P(T > \eta_0) = P(T < \eta_0) = 0.5$$

$$p = Probability of + signs = 0.5$$

which is constant for each trial.

Hence, under  $H_0$ , the variable T has Binomial distribution with parameter n and p=0.5, i.e.,  $T\sim Bino(n,0.5)$ 

### Therefore, Under Ho:

$$E(T) = np$$
$$= \frac{n}{2}$$

$$\sigma = \sqrt{Var(T)}$$

$$= \sqrt{npq}$$

$$= \sqrt{\frac{n}{4}}$$

$$= \frac{1}{2}\sqrt{n}$$

If n is large, we use NORMAL distribution approximation to the binomial distribution, after applying the continuity correction.

Hence, for large samples, the test-statistics is

If 
$$T^+ < \frac{n}{2}$$

$$Z = \frac{(T^+ + 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}} \sim N(0,1)$$

If 
$$T^+ > \frac{n}{2}$$

$$Z = \frac{(T^+ - 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}} \sim N(0,1)$$



#### Procedure:

Step 1: Set the hypothesis  $H_0, H_1$ 

Step 2: Compute  $T^+, T^-$ 

#### Step 3: Compute the test statistics:

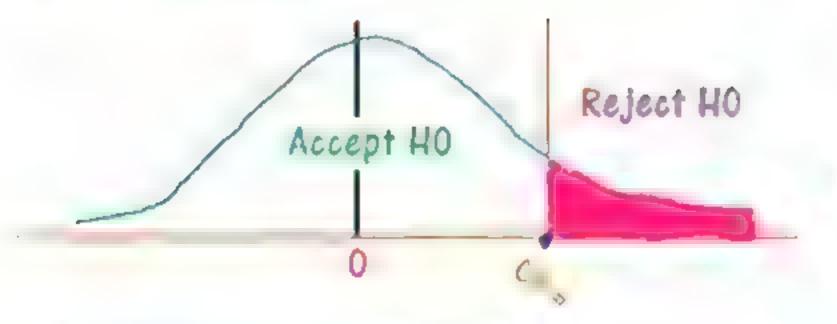
If 
$$T^+ < n/2$$

$$Z = \frac{(T^+ + 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}}$$

If 
$$T^+ > n/2$$

$$Z = \frac{(T^+ - 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}}$$

#### Step 4: Conclusion:



If computed Z> critical value of Z at given level of significance, we REJECT  $H_0$ , otherwise we fail to reject  $H_0$ .



Example: To test the claim that the median age of mathematics faculty in the State community coilege at least 42 years, the results from a random sample of 32 mathematics faculty gave the following ages (in years)

Use the Sign test at the 5% level of sign ficance to test the claim by (i) Critical value method (ii) p-value method.

Solution: Step 1:

Null Hypothesis:

$$H_0: \eta \geq 42$$

Alternative Hypothesis:

$$H_1: \eta < 42$$
 (Left-tailed)

Step 2: Subtract 42 from each observation and writing the signs as
$$+ + + + + + - - - + 0 + + - - - +$$

$$- - + + - - - - + - + - - -$$

$$- + + - - - - + - + - - -$$

#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 13$ 

$$T^- =$$
 Number of negative signs  $= 18$ 

$$n = T^+ + T^-$$
$$= 31$$

Step 3: Test-Statistics:

Since n > 25, we use the Normal test as

As 
$$T^+ < \frac{n}{2}$$
 so, we have

$$Z = \frac{(T^{+} + 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}}$$

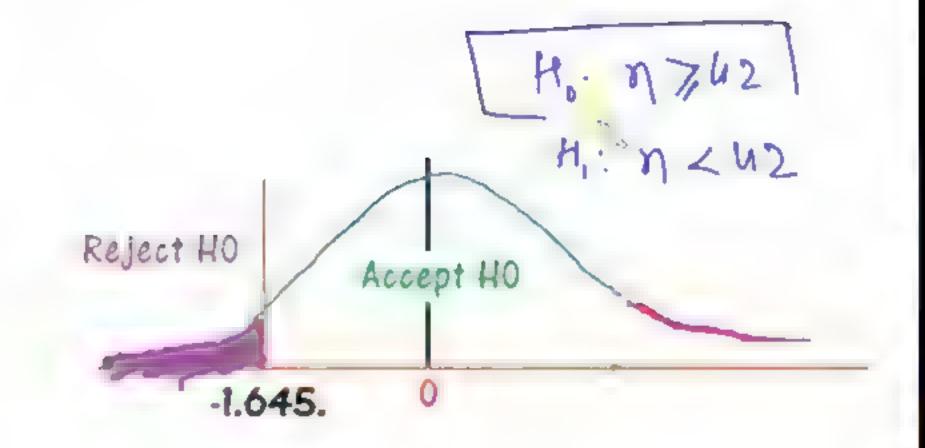
$$= \frac{(13 + 0.5) - \frac{31}{2}}{\frac{1}{2}\sqrt{31}}$$

$$= -0.71842$$



Step 4: The critical value of Z at 5% level for left-tailed is -1.645.

Since -1.645 < -0.718, so we fail to reject  $II_0$ .



So it is not sufficient evidence against  $H_0$ :  $\eta \geq 42$ . In other words, the claim that the median age of Mathematics faculty is at least 42 years is Valid.



#### Step 4: By p-value method:

$$p - value = P(Z < computed value of Z)$$

$$= P(Z < -0.71842)$$

$$= 0.23576$$
Since  $p - value > 0.05$ ,

so we FAIL To reject // at 5% level of significance.

So it is not sufficient evidence against  $H_0$ :  $\eta \geq 42$ . In other words, the claim that the median age of Mathematics faculty is at least 42 years is Valid.



Example: The results of a random sample of 35 long distance calls give the following durations (in minutes).

Use the sign test at 1 level of sign ficance to test the median length of long distance telephone calls is at most 15 minutes.

Solution: Step 1:

Null Hypothesis:

$$H_0: \eta \leq 15$$

Alternative Hypothesis:

$$H_1: \eta > 15$$
 (Right-tailed)

#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 25$ 

$$T^-$$
 = Number of negative signs  
= 9

$$n = T^+ + T^-$$
$$= 34$$

#### Step 3: Test-Statistics:

Since n > 25, we use the Normal test

As 
$$T^+ > \frac{n}{2}$$
 so, we have

$$Z = \frac{(T^+ - 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}}$$

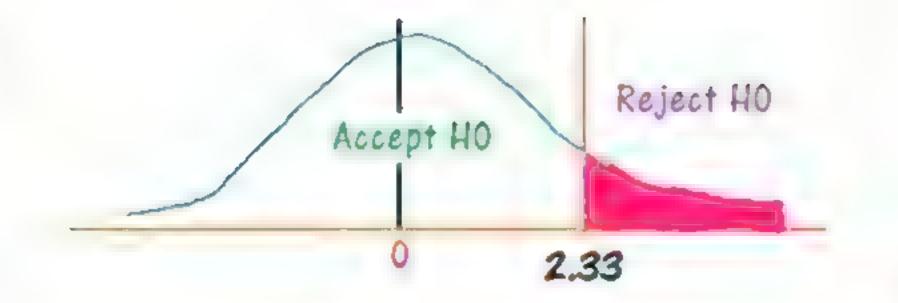
$$= \frac{(25 - 0.5) - \frac{34}{2}}{\frac{1}{2}\sqrt{34}}$$

$$= 2.57$$



Step 4: The critical value of Z at 1% level for one-tailed is 2.33

As 2.57 > 2.33, so we Reject  $H_0$ .



Hence, we conclude that the median length of long distance telephone call is greater than 15 minutes.

$$\times H_0: \eta \leq 15$$

$$\mathcal{H}_1: \eta > 15$$
(Right-tailed)

#### By p - value approach:

$$p - value = P(Z > calculate value of Z)$$
  
=  $P(Z > 2.57)$   
= 0.0051

Since p - value < 0.01,

so reject 110 at 1% level of significance.

 $H_0: \eta \leq 15$   $H_1: \eta > 15$ (Right-tailed)



Example: A random sample of 32 checking accounts at First state Bank gives the following monthly balances (in \$).

185	210	324	150	165	134	165	195	245	164
		175							
211	215	249	168	146	164	157	231	194	182

168 154

Use the Sign test at 5 level of significance and test the hypothesis that the median

monthly balance is at least \$200.

#### Solution: Step 1:

$$H_0: \eta \ge 200$$

$$H_1: \eta < 200$$
 (left-tailed)

#### Step 2: Subtract 200 from each observation



#### Discard Zero and get

$$T^+ =$$
 Number of positive signs  $= 7$ 

$$T^- =$$
 Number of negative signs  $= 25$ 

$$n = T^+ + T^-$$
$$= 32$$

#### Step 3: Test-Statistics:

Since n > 25, we use the Normal test as

As 
$$T^+ < \frac{n}{2}$$
 so, we have

$$Z = \frac{(T^{+} + 0.5) - \frac{n}{2}}{\frac{1}{2}\sqrt{n}}$$

$$= \frac{(7 + 0.5) - \frac{32}{2}}{\frac{1}{2}\sqrt{32}}$$

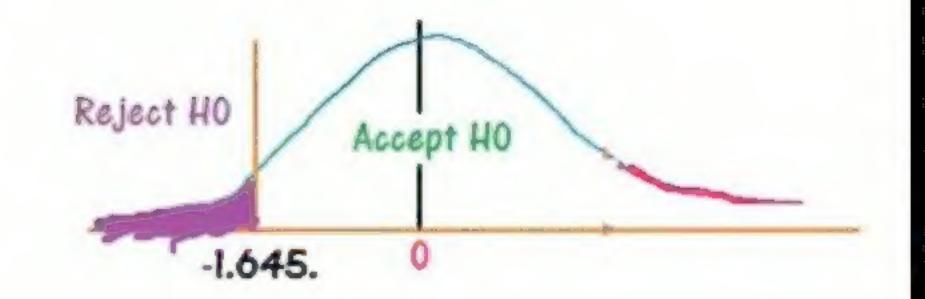
$$= -3.0052$$





Step 4: The critical value of Z at 5% level for left-tailed is -1.645.

As 
$$-3.0052 < -1.645$$
, so we Reject  $H_0$ .



Hence, we conclude that the median monthly balance is less than \$200.

 $H_0: \eta \ge 200$ 

 $H_1: \eta < 200$  (left-tailed)



#### By p - value approach:

$$p - value = P(Z < calculate value of Z)$$
$$= P(Z < -3.0052)$$
$$= 0.00001$$

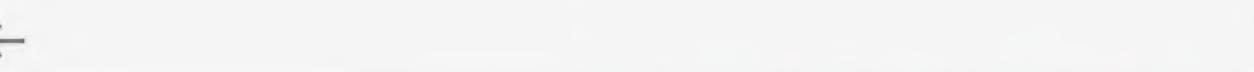
Since p - value < 0.05,

so reject  $H_0$  at 5% level of significance.

 $H_0: \eta \ge 200$ 

 $H_1:\eta \leq 200$  (left-tailed)







differ significantly









## **Two-Sample Sign Test**

Informal spoken	Formal written
5	5
4	2
5	3
4	4
3	1
2	3
4	3 1 2 3 2 3 3
5	1
4	2
2	3
4	2
4	3
5	3
3	5
3	0

×	Y	X-Y	(+/-)	Success	Failure			
5	5	0	0	10	3	Z= (x-npo)/Root of ((np	o*(1-po))	
4	2	2	(+)			x-npo=	3.5	
5	3	2	(+)	Ho: p =	1/2	ripo*(1-po)= 3.25		
4	4	0	0	Respo	1/2	Root of ((npo*(1-po))=	1.80	
3	1	2	(+)	<b>X</b> =	10			
2	3	-1	<b>(-)</b>	n=	13			
4	3	1	(+)	P= 1	/2			
5	1	4	(+)					
4	2	2	(+)					
2	3	-1	<b>(-)</b>	2=	1.94			
4	2	2	(+)	Absolute	Z= 121=	1.94		
4	3	1	(+)	Tobula	rtod valu	of Zat &= 0.05= 1.645		
5	3	2	(+)					
3	5	-2	(-)		Calculat	led value > tabulated va	doe	

HO is rejected

3 0 3 (+)



43